

Company Name:		Asevotech LLC			Fill in ALL Positions for			Project Area 4 Staff Augmentation
email:		wes@asevotech.com			Project Areas 1, 2, & 3			
Phone:		813-261-3880			Project Area 1 Analysis & Design	Project Area 2 Development & Integration	Project Area 3 Operational Support	
Job Family	Job No.	Job Title	Scope Variant	Hourly Ceiling Rate				
<b>Senior IT Leadership</b>	<b>1000</b>	<b>Chief Information Officer</b>						
			No Variance	\$449.44	275.00	275.00	275.00	275.00
	<b>1010</b>	<b>Chief Technology Officer</b>						
			No Variance	\$314.86	275.00	275.00	275.00	275.00
	<b>1020</b>	<b>IT Chief Operating Officer</b>						
			No Variance	\$301.52	225.00	225.00	225.00	225.00
	<b>1030</b>	<b>Operating Unit IT Executive</b>						
			No Variance	\$286.11	200.00	200.00	200.00	200.00
	<b>1040</b>	<b>Departmental IT Executive</b>						
			No Variance	\$233.05	175.00	175.00	175.00	175.00
	<b>1050</b>	<b>E-Business Executive</b>						
			No Variance	\$262.08	150.00	150.00	150.00	150.00
	<b>1060</b>	<b>Chief Information Security Officer</b>						
			No Variance	\$233.47	150.00	150.00	150.00	150.00
<b>Applications Development</b>	<b>1200</b>	<b>Director Systems and Programming</b>						
			1. Team Leader	\$138.31	115	115	115	115
			2. Manager	\$155.28	125.00	125.00	125.00	125.00
			3. Sr. Manager	\$189.37	150.00	150.00	150.00	150.00
			4. Executive	\$250.95	200.00	200.00	200.00	200.00
	<b>1210</b>	<b>Mgmt. Applications Development</b>						
			1. Team Leader	\$129.06	115.00	115.00	115.00	115.00
			2. Manager	\$149.91	125.00	125.00	125.00	125.00
			3. Sr. Manager	\$151.81	150.00	150.00	150.00	150.00
			4. Executive	\$225.75	200.00	200.00	200.00	200.00
	<b>1220</b>	<b>Applications Architect</b>						
			A. Entry	\$104.65	90.00	90.00	90.00	90.00
			B. Intermediate	\$112.29	95.00	95.00	95.00	95.00
			C. Advanced	\$119.16	105.00	105.00	105.00	105.00
			D. Expert	\$132.30	115.00	115.00	115.00	115.00
	<b>1230</b>	<b>Enterprise Application Integration (EA) Engineer</b>						
			No Variance	\$128.61	115.00	115.00	115.00	115.00
	<b>1240</b>	<b>Systems Analyst</b>						
			A. Entry	\$67.67	65.00	65.00	65.00	65.00
			B. Intermediate	\$102.49	95.00	95.00	95.00	95.00
			C. Advanced	\$109.15	100.00	100.00	100.00	100.00
			D. Expert	\$128.83	115.00	115.00	115.00	115.00
	<b>1250</b>	<b>Applications Development Analyst</b>						
			A. Entry	\$77.14	75.00	75.00	75.00	75.00
			B. Intermediate	\$97.59	95.00	95.00	95.00	95.00
			C. Advanced	\$110.84	100.00	100.00	100.00	100.00
			D. Expert	\$124.58	115.00	115.00	115.00	115.00
<b>Data Strategy and Management</b>	<b>1400</b>	<b>Database Manager</b>						
			1. Team Leader	\$134.43	105.00	105.00	105.00	105.00
			2. Manager	\$151.08	115.00	115.00	115.00	115.00
			3. Sr. Manager	\$159.56	125.00	125.00	125.00	125.00
	<b>1410</b>	<b>Data Architect</b>						
			A. Entry	\$92.26	85.00	85.00	85.00	85.00
			B. Intermediate	\$124.44	105.00	105.00	105.00	105.00
			C. Advanced	\$155.20	115.00	115.00	115.00	115.00
			D. Expert	\$168.53	125.00	125.00	125.00	125.00
	<b>1420</b>	<b>Data Modeler</b>						
			A. Entry	\$73.75	70.00	70.00	70.00	70.00
			B. Intermediate	\$99.44	85.00	85.00	85.00	85.00
			C. Advanced	\$120.41	105.00	105.00	105.00	105.00

	<b>1430</b>	<b>Database Analyst</b>					
		A. Entry	\$90.38	85.00	85.00	85.00	85.00
		B. Intermediate	\$106.39	95.00	95.00	95.00	95.00
		C. Advanced	\$119.70	105.00	105.00	105.00	105.00
		D. Expert	\$133.30	115.00	115.00	115.00	115.00
	<b>1440</b>	<b>Database Administrator</b>					
		A. Entry	\$82.14	75.00	75.00	75.00	75.00
		B. Intermediate	\$114.53	105.00	105.00	105.00	105.00
		C. Advanced	\$127.75	115.00	115.00	115.00	115.00
		D. Expert	\$146.60	125.00	125.00	125.00	125.00
<b>Quality Assurance</b>	<b>1600</b>	<b>Mgmt. Quality Assurance</b>					
		1. Team Leader	\$105.29	95.00	95.00	95.00	95.00
		2. Manager	\$128.26	105.00	105.00	105.00	105.00
		3. Sr. Manager	\$151.54	125.00	125.00	125.00	125.00
		4. Executive	\$190.55	175.00	175.00	175.00	175.00
		No Variance	\$114.58	95.00	95.00	95.00	95.00
	<b>1610</b>	<b>Quality Engineering Consultant</b>					
	<b>1620</b>	<b>Quality Assurance Analyst</b>					
		A. Entry	\$66.29	60.00	60.00	60.00	60.00
		B. Intermediate	\$79.24	75.00	75.00	75.00	75.00
		C. Advanced	\$96.50	85.00	85.00	85.00	85.00
		D. Expert	\$104.21	95.00	95.00	95.00	95.00
<b>Technology Research</b>	<b>1800</b>	<b>Manager, Technology Research</b>					
		No Variance	\$148.22	125.00	125.00	125.00	125.00
	<b>1810</b>	<b>Technology Research Analyst</b>					
		A. Entry	\$84.87	75.00	75.00	75.00	75.00
		B. Intermediate	\$103.25	95.00	95.00	95.00	95.00
		C. Advanced	\$121.62	110.00	110.00	110.00	110.00
		D. Expert	\$139.85	120.00	120.00	120.00	120.00
<b>Client Technologies</b>	<b>2000</b>	<b>Manager, Client Technologies</b>					
		1. Team Leader	\$84.02	75.00	75.00	75.00	75.00
		2. Manager	\$117.36	105.00	105.00	105.00	105.00
		3. Sr. Manager	\$162.22	135.00	135.00	135.00	135.00
	<b>2010</b>	<b>Client Technologies Analyst</b>					
		A. Entry	\$56.62	50.00	50.00	50.00	50.00
		B. Intermediate	\$73.90	65.00	65.00	65.00	65.00
		C. Advanced	\$88.47	75.00	75.00	75.00	75.00
		D. Expert	\$107.11	95.00	95.00	95.00	95.00
	<b>2020</b>	<b>Client Technologies Technician</b>					
		A. Entry	\$53.23	50.00	50.00	50.00	50.00
		B. Intermediate	\$58.63	55.00	55.00	55.00	55.00
		C. Advanced	\$89.52	75.00	75.00	75.00	75.00
<b>Customer Support</b>	<b>2200</b>	<b>Mgmt. Customer Support</b>					
		1. Team Leader	\$75.98	65.00	65.00	65.00	65.00
		2. Manager	\$105.02	85.00	85.00	85.00	85.00
		3. Sr. Manager	\$143.29	115.00	115.00	115.00	115.00
	<b>2210</b>	<b>Customer Support Analyst</b>					
		A. Entry	\$38.72	30.00	30.00	30.00	30.00
		B. Intermediate	\$47.89	40.00	40.00	40.00	40.00
		C. Advanced	\$80.64	70.00	70.00	70.00	70.00
		D. Expert	\$109.33	105.00	105.00	105.00	105.00
	<b>2220</b>	<b>Customer Support Technician</b>					
		A. Entry	\$48.69	40.00	40.00	40.00	40.00
		B. Intermediate	\$52.15	50.00	50.00	50.00	50.00
		C. Advanced	\$67.57	60.00	60.00	60.00	60.00
<b>Network Management</b>	<b>2400</b>	<b>Director, Network Operations</b>					
		1. Team Leader	\$156.31	135.00	135.00	135.00	135.00
		2. Manager	\$168.07	150.00	150.00	150.00	150.00
		3. Sr. Manager	\$273.43	225.00	225.00	225.00	225.00
	<b>2410</b>	<b>Manager, Network Operations</b>					

		1. Team Leader	\$87.83	75.00	75.00	75.00	75.00
		2. Manager	\$130.32	115.00	115.00	115.00	115.00
		3. Sr.Manager	\$170.95	145.00	145.00	145.00	145.00
<b>2420</b>	<b>Network Architect</b>						
		A. Entry	\$100.27	85.00	85.00	85.00	85.00
		B. Intermediate	\$119.07	105.00	105.00	105.00	105.00
		C. Advanced	\$127.27	115.00	115.00	115.00	115.00
		D. Expert	\$148.62	135.00	135.00	135.00	135.00
<b>2430</b>	<b>Network Engineer</b>						
		B. Intermediate	\$105.18	95.00	95.00	95.00	95.00
		C. Advanced	\$113.17	105.00	105.00	105.00	105.00
		D. Expert	\$123.47	115.00	115.00	115.00	115.00
<b>2440</b>	<b>Network Analyst</b>						
		A. Entry	\$69.66	50.00	50.00	50.00	50.00
		B. Intermediate	\$77.48	65.00	65.00	65.00	65.00
		C. Advanced	\$92.76	75.00	75.00	75.00	75.00
		D. Expert	\$122.10	105.00	105.00	105.00	105.00
<b>2450</b>	<b>Network Administrator</b>						
		A. Entry	\$64.02	55.00	55.00	55.00	55.00
		B. Intermediate	\$77.22	65.00	65.00	65.00	65.00
		C. Advanced	\$94.16	85.00	85.00	85.00	85.00
		D. Expert	\$111.52	105.00	105.00	105.00	105.00
<b>2460</b>	<b>Network Technician</b>						
		A. Entry	\$56.58	35.00	35.00	35.00	35.00
		B. Intermediate	\$68.32	55.00	55.00	55.00	55.00
		C. Advanced	\$69.66	55.00	55.00	55.00	55.00
		D. Expert	\$77.48	65.00	65.00	65.00	65.00
<b>Internet Planning, Eng. &amp; Operations</b>	<b>2600 Mgmt. Internet Operations</b>						
		1. Team Leader	\$147.57	105.00	105.00	105.00	105.00
		2. Manager	\$169.56	145.00	145.00	145.00	145.00
		3. Sr.Manager	\$191.55	175.00	175.00	175.00	175.00
<b>2610</b>	<b>Internet/Web Architect</b>						
		A. Entry	\$68.27	60.00	60.00	60.00	60.00
		B. Intermediate	\$98.40	85.00	85.00	85.00	85.00
		C. Advanced	\$125.95	95.00	95.00	95.00	95.00
		D. Expert	\$139.27	115.00	115.00	115.00	115.00
<b>2620</b>	<b>Internet/Web Engineer</b>						
		A. Entry	\$66.39	60.00	60.00	60.00	60.00
		B. Intermediate	\$100.11	85.00	85.00	85.00	85.00
		C. Advanced	\$120.72	105.00	105.00	105.00	105.00
<b>2630</b>	<b>Web Applications Programmer</b>						
		A. Entry	\$65.97	60.00	60.00	60.00	60.00
		B. Intermediate	\$97.36	85.00	85.00	85.00	85.00
		C. Advanced	\$111.94	95.00	95.00	95.00	95.00
		D. Expert	\$130.55	115.00	115.00	115.00	115.00
<b>2640</b>	<b>Web Designer</b>						
		A. Entry	\$53.28	45.00	45.00	45.00	45.00
		B. Intermediate	\$64.53	55.00	55.00	55.00	55.00
		C. Advanced	\$106.82	95.00	95.00	95.00	95.00
<b>2650</b>	<b>Webmaster</b>						
		A. Entry	\$58.19	45.00	45.00	45.00	45.00
		B. Intermediate	\$72.08	65.00	65.00	65.00	65.00
		C. Advanced	\$98.61	90.00	90.00	90.00	90.00
<b>2660</b>	<b>Internet/Web Systems Administrator</b>						
		A. Entry	\$58.49	55.00	55.00	55.00	55.00
		B. Intermediate	\$85.47	85.00	85.00	85.00	85.00
		C. Advanced	\$101.85	100.00	100.00	100.00	100.00
<b>2670</b>	<b>Web Customer Support Specialist</b>						
		A. Entry	\$56.38	55.00	55.00	55.00	55.00
		B. Intermediate	\$65.55	65.00	65.00	65.00	65.00

		C. Advanced	\$79.58	75.00	75.00	75.00	75.00
<b>Operations</b>	<b>2800</b>	<b>Director, Data Center Operations</b>					
		No Variance	\$172.69	170.00	170.00	170.00	170.00
	<b>2810</b>	<b>Manager, Computer Operations</b>					
		1. Team Leader	\$84.06	80.00	80.00	80.00	80.00
		2. Manager	\$115.84	105.00	105.00	105.00	105.00
		3. Sr. Manager	\$167.55	135.00	135.00	135.00	135.00
	<b>2820</b>	<b>Supervisor, Computer Operations</b>					
		1. Team Leader	\$80.54	80.00	80.00	80.00	80.00
		2. Manager	\$94.55	90.00	90.00	90.00	90.00
	<b>2830</b>	<b>Computer Operator</b>					
		A. Entry	\$46.52	35.00	35.00	35.00	35.00
		B. Intermediate	\$49.58	45.00	45.00	45.00	45.00
		C. Advanced	\$55.97	50.00	50.00	50.00	50.00
		D. Expert	\$65.00	60.00	60.00	60.00	60.00
	<b>2840</b>	<b>Manager, Capacity Planning</b>					
		No Variance	\$133.79	125.00	125.00	125.00	125.00
	<b>2850</b>	<b>Manager, Production Support</b>					
		1. Team Leader	\$106.24	105.00	105.00	105.00	105.00
		2. Manager	\$134.08	115.00	115.00	115.00	115.00
	<b>2860</b>	<b>Production Support Analyst</b>					
		A. Entry	\$59.70	55.00	55.00	55.00	55.00
		B. Intermediate	\$70.35	70.00	70.00	70.00	70.00
		C. Advanced	\$92.55	90.00	90.00	90.00	90.00
		D. Expert	\$99.15	95.00	95.00	95.00	95.00
<b>Telecommunications</b>	<b>3000</b>	<b>Manager, Telecommunication Operations</b>					
		1. Team Leader	\$105.62	95.00	95.00	95.00	95.00
		2. Manager	\$141.87	105.00	105.00	105.00	105.00
		3. Sr. Manager	\$169.34	125.00	125.00	125.00	125.00
	<b>3010</b>	<b>Telecommunication Engineer</b>					
		A. Entry	\$58.28	45.00	45.00	45.00	45.00
		B. Intermediate	\$85.83	65.00	65.00	65.00	65.00
		C. Advanced	\$104.45	85.00	85.00	85.00	85.00
		D. Expert	\$134.58	105.00	105.00	105.00	105.00
	<b>3020</b>	<b>Telecommunication Technician</b>					
		A. Entry	\$62.83	55.00	55.00	55.00	55.00
		B. Intermediate	\$72.33	60.00	60.00	60.00	60.00
		C. Advanced	\$84.74	70.00	70.00	70.00	70.00
<b>Electronic Commerce</b>	<b>3200</b>	<b>Director, Electronic Commerce</b>					
		No Variance	\$198.88	145.00	145.00	145.00	145.00
	<b>3210</b>	<b>Manager, Electronic Commerce</b>					
		No Variance	\$126.07	105.00	105.00	105.00	105.00
	<b>3220</b>	<b>Electronic Commerce Analyst</b>					
		A. Entry	\$59.81	55.00	55.00	55.00	55.00
		B. Intermediate	\$85.05	75.00	75.00	75.00	75.00
		C. Advanced	\$117.50	95.00	95.00	95.00	95.00
	<b>3230</b>	<b>EDI Specialist</b>					
		A. Entry	\$75.78	65.00	65.00	65.00	65.00
		B. Intermediate	\$85.82	75.00	75.00	75.00	75.00
		C. Advanced	\$89.67	85.00	85.00	85.00	85.00
<b>Business Intelligence Systems Management</b>	<b>3400</b>	<b>Director, Data Warehouse</b>					
		1. Team Leader	\$149.48	105.00	105.00	105.00	105.00
		2. Manager	\$180.13	145.00	145.00	145.00	145.00
		3. Sr. Manager	\$225.86	200.00	200.00	200.00	200.00
	<b>3410</b>	<b>Manager, Data Warehouse</b>					
		No Variance	\$165.58	125.00	125.00	125.00	125.00
	<b>3420</b>	<b>Business Intelligence Analyst</b>					
		No Variance	\$149.16	115.00	115.00	115.00	115.00
	<b>3430</b>	<b>Data Warehouse Analyst</b>					

		A. Entry	\$80.37	65.00	65.00	65.00	65.00
		B. Intermediate	\$96.09	75.00	75.00	75.00	75.00
		C. Advanced	\$117.41	105.00	105.00	105.00	105.00
		D. Expert	\$124.28	115.00	115.00	115.00	115.00
<b>3440</b>	<b>Data Warehouse Administrator</b>	No Variance	\$117.63	105.00	105.00	105.00	105.00
<b>3600</b>	<b>Manager, Decision Support</b>	No Variance	\$139.71	115.00	115.00	115.00	115.00
<b>3610</b>	<b>Decision Support Specialist</b>	A. Entry	\$65.63	60.00	60.00	60.00	60.00
		B. Intermediate	\$78.58	75.00	75.00	75.00	75.00
		C. Advanced	\$90.56	85.00	85.00	85.00	85.00
		D. Expert	\$104.13	95.00	95.00	95.00	95.00
<b>3620</b>	<b>Decision Support Administrator</b>	A. Entry	\$82.87	75.00	75.00	75.00	75.00
		B. Intermediate	\$100.91	95.00	95.00	95.00	95.00
		C. Advanced	\$127.88	105.00	105.00	105.00	105.00
<b>3800</b>	<b>Manager, CRM Technology</b>	No Variance	\$196.80	145.00	145.00	145.00	145.00
<b>4000</b>	<b>Knowledge Engineer</b>	No Variance	\$158.02	135.00	135.00	135.00	135.00
<b>Enterprise Resource Planning (ERP)</b>							
<b>4200</b>	<b>ERP Team Lead</b>	No Variance	\$152.91	115.00	115.00	115.00	115.00
<b>4210</b>	<b>ERP Team Member</b>	No Variance	\$125.13	105.00	105.00	105.00	105.00
<b>4220</b>	<b>ERP Configurer</b>	No Variance	\$78.75	65.00	65.00	65.00	65.00
<b>4230</b>	<b>ERP Programmer/Analyst</b>	A. Entry	\$71.52	65.00	65.00	65.00	65.00
		B. Intermediate	\$86.80	75.00	75.00	75.00	75.00
		C. Advanced	\$105.27	95.00	95.00	95.00	95.00
		D. Expert	\$122.36	105.00	105.00	105.00	105.00
<b>4240</b>	<b>ERP Systems Support Specialist</b>	No Variance	\$88.05	75.00	75.00	75.00	75.00
<b>4250</b>	<b>ERP Systems Administrator</b>	No Variance	\$105.69	95.00	95.00	95.00	95.00
<b>4600</b>	<b>Basis/Ale Technical Consultant</b>	No Variance	\$145.27	115.00	115.00	115.00	115.00
<b>Sourcing and Vendor Relationship Management</b>							
<b>4800</b>	<b>Chief Sourcing Officer</b>	No Variance	\$207.77	175.00	175.00	175.00	175.00
<b>4810</b>	<b>Manager IT Procurement</b>	No Variance	\$144.30	115.00	115.00	115.00	115.00
<b>4820</b>	<b>IT Procurement Specialist</b>	No Variance	\$75.27	65.00	65.00	65.00	65.00
<b>5000</b>	<b>Manager, Vendor Relationships</b>	1. Team Leader	\$87.77	65.00	65.00	65.00	65.00
		2. Manager	\$125.15	105.00	105.00	105.00	105.00
		3. Sr. Manager	\$170.13	125.00	125.00	125.00	125.00
<b>5010</b>	<b>Manager, Outsourcing Contracts</b>	No Variance	\$138.50	115.00	115.00	115.00	115.00
<b>5020</b>	<b>Contracts Manager</b>	No Variance	\$104.70	95.00	95.00	95.00	95.00
<b>5040</b>	<b>Finance/Administration Specialist</b>	A. Entry	\$75.22	65.00	65.00	65.00	65.00
		B. Intermediate	\$97.67	85.00	85.00	85.00	85.00
		C. Advanced	\$123.57	105.00	105.00	105.00	105.00
<b>5200</b>	<b>Technical Advisor</b>	No Variance	\$141.25	125.00	125.00	125.00	125.00

<b>Business Management / Administration</b>	<b>5400</b>	<b>Asset Manager</b>						
			No Variance	\$121.60	105.00	105.00	105.00	
	<b>5410</b>	<b>Asset Management Administrator</b>						
			A. Entry	\$61.30	45.00	45.00	45.00	45.00
			B. Intermediate	\$68.73	50.00	50.00	50.00	50.00
			C. Advanced	\$74.48	65.00	65.00	65.00	65.00
	<b>5500</b>	<b>Director, HR/IT</b>						
			No Variance	\$183.61	125.00	125.00	125.00	125.00
	<b>5600</b>	<b>Manager, HR/IT Staffing</b>						
			No Variance		95.00	95.00	95.00	95.00
	<b>5610</b>	<b>Technical Recruiter</b>						
			A. Entry	\$60.66	50.00	50.00	50.00	50.00
			B. Intermediate	\$82.33	65.00	65.00	65.00	65.00
			C. Advanced	\$121.33	105.00	105.00	105.00	105.00
	<b>5620</b>	<b>HR/IT Generalist</b>						
			A. Entry	\$64.04	50.00	50.00	50.00	50.00
			B. Intermediate	\$75.38	65.00	65.00	65.00	65.00
			C. Advanced	\$108.61	95.00	95.00	95.00	95.00
	<b>5800</b>	<b>Documentation Specialist/Technical Writer</b>						
			A. Entry	\$60.69	50.00	50.00	50.00	50.00
			B. Intermediate	\$72.91	65.00	65.00	65.00	65.00
			C. Advanced	\$89.16	75.00	75.00	75.00	75.00
	<b>6000</b>	<b>Manager, IT Finance</b>						
		No Variance	\$147.22	115.00	115.00	115.00	115.00	
<b>6100</b>	<b>Director, IT Risk and Compliance</b>							
		No Variance	\$227.22	200.00	200.00	200.00	200.00	
<b>6200</b>	<b>Manager, IT Audit</b>							
		No Variance	\$153.90	135.00	135.00	135.00	135.00	
<b>6210</b>	<b>IT Auditor</b>							
		No Variance	\$107.47	95.00	95.00	95.00	95.00	
<b>6400</b>	<b>Business Management Specialist</b>							
		No Variance	\$116.80	105.00	105.00	105.00	105.00	
<b>Training</b>	<b>6600</b>	<b>Manager, Technical Training</b>						
			1. Team Leader	\$87.25	75.00	75.00	75.00	75.00
			2. Manager	\$105.20	95.00	95.00	95.00	95.00
			3. Sr.Manager	\$146.59	115.00	115.00	115.00	115.00
	<b>6610</b>	<b>Technical Trainer</b>						
			A. Entry	\$60.66	50.00	50.00	50.00	50.00
			B. Intermediate	\$66.44	60.00	60.00	60.00	60.00
			C. Advanced	\$81.61	70.00	70.00	70.00	70.00
			D. Expert	\$92.87	80.00	80.00	80.00	80.00
<b>Security Management</b>	<b>6800</b>	<b>Security Manager</b>						
			1. Team Leader	\$96.94	85.00	85.00	85.00	85.00
			2. Manager	\$131.25	115.00	115.00	115.00	115.00
			3. Sr.Manager	\$159.16	135.00	135.00	135.00	135.00
	<b>6810</b>	<b>Security Analyst</b>						
			A. Entry	\$66.11	60.00	60.00	60.00	60.00
			B. Intermediate	\$86.33	75.00	75.00	75.00	75.00
			C. Advanced	\$110.44	95.00	95.00	95.00	95.00
			D. Expert	\$123.82	105.00	105.00	105.00	105.00
	<b>6820</b>	<b>Data Security Specialist</b>						
			No Variance	\$102.08	95.00	95.00	95.00	95.00
	<b>6830</b>	<b>Network Security Specialist</b>						
			No Variance	\$132.77	105.00	105.00	105.00	105.00
	<b>6840</b>	<b>System Security Specialist</b>						
			No Variance	\$95.41	85.00	85.00	85.00	85.00
	<b>6850</b>	<b>Web Security Specialist</b>						
			No Variance	\$110.55	95.00	95.00	95.00	95.00

<b>Business Continuance Management</b>	<b>7000</b>	<b>Manager, Business Continuance</b>					
			No Variance	\$151.80	135.00	135.00	135.00
	<b>7010</b>	<b>Business Continuance Specialist</b>					
			No Variance	\$112.63	105.00	105.00	105.00
<b>Product Development</b>	<b>7200</b>	<b>Manager, Product Development</b>					
			1. Team Leader	\$91.01	85.00	85.00	85.00
			2. Manager	\$123.64	105.00	105.00	105.00
			3. Sr.Manager	\$163.25	125.00	125.00	125.00
	<b>7210</b>	<b>Product Architect</b>					
			No Variance	\$159.72	125.00	125.00	125.00
	<b>7220</b>	<b>Product Engineer</b>					
			A. Entry	\$65.32	55.00	55.00	55.00
			B. Intermediate	\$86.78	75.00	75.00	75.00
			C. Advanced	\$116.14	95.00	95.00	95.00
			D. Expert	\$143.85	125.00	125.00	125.00
	<b>7230</b>	<b>Product Developer</b>					
			A. Entry	\$76.37	65.00	65.00	65.00
			B. Intermediate	\$105.77	95.00	95.00	95.00
			C. Advanced	\$124.60	105.00	105.00	105.00
			D. Expert	\$143.11	125.00	125.00	125.00
<b>Systems Programming&amp; Admin.</b>	<b>7400</b>	<b>Manager, Systems Software</b>					
			1. Team Leader	\$128.65	115.00	115.00	115.00
			2. Manager	\$149.13	125.00	125.00	125.00
			3. Sr.Manager	\$188.14	155.00	155.00	155.00
	<b>7410</b>	<b>Systems Architect</b>					
			A. Entry	\$66.96	60.00	60.00	60.00
			B. Intermediate	\$99.25	85.00	85.00	85.00
			C. Advanced	\$143.32	115.00	115.00	115.00
			D. Expert	\$168.61	135.00	135.00	135.00
	<b>7420</b>	<b>Systems Software Programmer</b>					
			A. Entry	\$78.00	75.00	75.00	75.00
			B. Intermediate	\$97.50	95.00	95.00	95.00
			C. Advanced	\$118.95	115.00	115.00	115.00
			D. Expert	\$132.00	125.00	125.00	125.00
	<b>7430</b>	<b>Groupware Specialist</b>					
			A. Entry	\$80.38	70.00	70.00	70.00
			B. Intermediate	\$102.31	90.00	90.00	90.00
			C. Advanced	\$109.82	100.00	100.00	100.00
	<b>7440</b>	<b>Systems Administrator</b>					
			A. Entry	\$66.95	60.00	60.00	60.00
			B. Intermediate	\$79.10	70.00	70.00	70.00
			C. Advanced	\$102.14	90.00	90.00	90.00
			D. Expert	\$114.44	100.00	100.00	100.00
	<b>7450</b>	<b>UNIX System Administrator</b>					
			No Variance	\$117.50	105.00	105.00	105.00
	<b>7460</b>	<b>Storage Management Specialist</b>					
			No Variance	\$111.94	105.00	105.00	105.00
<b>Business Analysis and Planning</b>	<b>7500</b>	<b>Director, Enterprise Architecture</b>					
			No Variance	\$224.44	200.00	200.00	200.00
	<b>7600</b>	<b>Manager, IT Business Planning</b>					
			1. Team Leader	\$126.02	105.00	105.00	105.00
			2. Manager	\$165.47	135.00	135.00	135.00
			3. Sr.Manager	\$167.70	135.00	135.00	135.00
	<b>7610</b>	<b>Enterprise Architect</b>					
			No Variance	\$156.25	135.00	135.00	135.00
	<b>7620</b>	<b>Business Process Consultant</b>					
			A. Entry	\$56.37	50.00	50.00	50.00
			B. Intermediate	\$87.54	75.00	75.00	75.00
			C. Advanced	\$114.43	105.00	105.00	105.00

